

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant  WEST GLEN COMMUNICATIONS 1430 Broadway, New York, NY 10017		2. Registration No.  4191
3. Name of foreign principal  Finnish Tourist Board	4. Principal address of foreign principal  655 Third Avenue New York, NY 10017	

5. Indicate whether your foreign principal is one of the following type:

☒ Foreign government

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☐ Corporation

☐ Voluntary group

☐ Association

☐ Other (specify) \_\_\_\_\_

☐ Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. Finnish Tourist Board  
655 Third Avenue, New York, NY 10017

b) Name and title of official with whom registrant deals.

Mr. Pekka Kurki

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

N/A

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

The above is subsidized by the government but supervised and operated by the New York office.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A November 9 1988	Name and Title Arthur Lester, VP Operations	Signature Arthur Lester
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INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

Name of Foreign Principal

WEST GLEN COMMUNICATIONS

FINNISH TOURIST BOARD

Check Appropriate Boxes:

1. ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2. ☒ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Distribute 16mm films and cassettes to promote travel.

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U.S. DEPT. OF JUSTICE  
REGISTRATION DIV.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Promotion of their films through catalogs and mailings.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

N/A

Date of Exhibit B

November 9, 1988

Name and Title

Arthur Lester, VP  
Operations

Signature

*Arthur Lester*

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

# West Glen Films®

A SERVICE OF WEST GLEN COMMUNICATIONS, INC. • 1430 BROADWAY, NEW YORK, N.Y. 10018 • TEL. (212) 921-0966

January 26, 1983

Finland Tourist Board  
Mr. Pekka Kurki  
Director  
75 Rockefeller Plaza  
New York, N.Y. 10019

Dear Mr. Kurki:

This agreement confirms the arrangements under which WEST GLEN will distribute prints of the Finnish Tourist Board Film Library, effective March 1, 1983.

WEST GLEN will distribute prints of the free-loan films at a cost of \$5.00 per booking, plus postage charges. This service includes: shipping and retrieving efforts, complete print maintenance, storage, and sprocket repair after every shipment; the sending of sponsor confirmation and original requests to the Finnish Tourist Board; handling of special queries; and detailed monthly reports on audience statistics and attitudes.

WEST GLEN will also insure prints against fire, theft or loss in transit.

WEST GLEN will direct promotions to groups of targeted audiences as presented in "Objectives" mailing list, or as desired by client. WEST GLEN agrees to print on shells, provided by client, a promotional flyer listing all print titles. The flyer shall be up-dated periodically when necessary.

Annual inventory and print reports shall be provided by WEST GLEN.

WEST GLEN will charge \$30.00 for each arranged Telecast and \$15.00 for each Cablecast. These shall include shipping costs. There will be no charge for Television or cable-television previews. If TV stations, or others, show the films more than once within a limited time period, requiring no new shipment, no extra charge shall be levied for additional showings. Network showing shall be treated as a one-time-one-station showing.

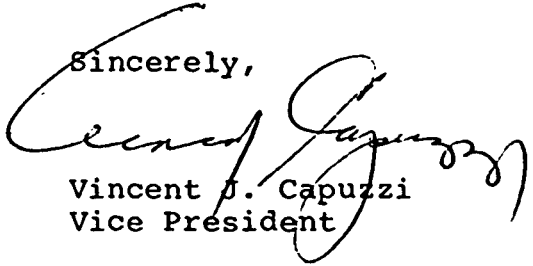
Mr. Pekka Kurki  
January 26, 1983  
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The Finnish Tourist Board agrees to indemnify and hold us harmless from and against any loss, liability, damage or expense, including, but not by way of limitation, attorney's fees, arising from or in connection with any claimed or actual infringement of copyrights rights or invasion of the right of privacy or any other infringement of rights arising out of allegations caused by the aforescribed films, production, or their distribution and/or exhibition.

This agreement shall be in effect for a period of one (1) year from this date. However, thereafter the agreement shall automatically renew but either party can terminate this agreement by advising the other party ninety (90) days in advance in writing.

Upon notification to terminate this agreement client has the option to have unfilled bookings serviced by WEST GLEN or by client.

Sincerely,

  
Vincent J. Capuzzi  
Vice President

VJC/lp

Accepted by:

  
Finland Tourist Board

February 28, 1983  
Date

WEST GLEN Shipping/Booking Locations

1430 Broadway  
New York, N.Y. 10018  
212-921-0966

108 W. Grand Avenue  
Chicago, ILL 60610  
312-329-0185

2355 C Whitman Road  
Concord, CA 94518  
415-680-0651

1 Main Place  
Dallas, TX 75250  
214-747-8048